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BOARD OF COMMERCE AND INDUSTRY MEETING TAKEN
IN THE LOUISIANA STATE EMPLOYEES' RETIREMENT
SYSTEM BUILDING, FOURTH FLOOR BOARD ROOM, 8401
UNITED PLAZA BOULEVARD, BATON ROUGE, LOUISIANA
70809 ON THE 28TH DAY OF FEBRUARY, 2011
COMMENCING AT 1:38 P.M.

REPORTED BY:

RACHEL Y. TORRES, CCR, RPR
CERTIFIED COURT REPORTER

♀

1 APPEARANCES OF BOARD MEMBERS PRESENT:

2 STEVE WINDHAM
3 MILLIE ATKINS
4 GORDON BURGESS
5 JEFFREY ELMORE, CHAIR
6 RICHARD GONSULIN
7 MAYOR RONNIE HARRIS
8 JERALD JONES
9 WILLIAM KING
10 RICHARD LIPSEY
11 R.K. MEHROTRA
12 STEVEN GRISSOM
13 CHARLES SOPRANO

9

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11 APPEARANCES OF STAFF:

12 MELISSA SORRELL
13 KRISTY MCKEARN
14 FRANK FAVALORO
15 DARYL MANNING
16 LORI WEBER
17 MARYLYN FRIEDKIN
18 RICK BROUSSARD
19 RANDY VEILLON
20 ROSHONDA HANIBLE
21 SAJNI PATEL
22 SUSAN BIGNER

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MR. ELMORE:

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welcome today to the Board of

4

Commerce and Industry meeting.

5

It's Monday. Mondays are tough

6 board of commerce meeting-2-28-11.txt
sometimes, so thank you being
7 here. Let's have a call to order
8 by Ms. Sorrell. Rollcall, excuse
9 me.

10 MS. SORRELL:
11 Tammy Woods for Governor
12 Jindal. Steve Windham for
13 Lieutenant Jay Dardenne.

14 MR. WINDHAM:
15 Here.

16 MS. SORRELL:
17 Millie Atkins.

18 MS. ATKINS:
19 Here.

20 MS. SORRELL:
21 Lance Belcher. Bryan
22 Bossier. Gordon Burgess.

23 MR. BURGESS:
24 Here.

25 MS. SORRELL:

4

1 Mark Delesdernier. Jeffrey
2 Elmore.

3 MR. ELMORE:
4 Here.

5 MS. SORRELL:
6 Andre Fruge. Richard
7 Gonsulin.

8 MR. GONSULIN:
9 Here.

board of commerce meeting-2-28-11.txt

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MS. SORRELL:
Mayor Ronnie Harris.
MR. HARRIS:
Present.
MS. SORRELL:
Jerald Jones.
MR. JONES:
Here.
MS. SORRELL:
William King.
MR. KING:
Here.
MS. SORRELL:
Kevin Langley. Richard
Lipsey.
MR. LIPSEY:

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Here.
MS. SORRELL:
R.K. Mehrotra.
MR. MEHROTRA:
Here.
MS. SORRELL:
Steven Grissom for Secretary
Moret.
MR. GRISSOM:
Here.
MS. SORRELL:
Gayle Potts Roque. Wilda
Smith. Charles Soprano.

board of commerce meeting-2-28-11.txt

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MR. SOPRANO:

Here.

MS. SORRELL:

We have a quorum.

MR. ELMORE:

Thank you, Ms. Sorrell.

Okay.

First of all, I want to
welcome Mr. Windham to our Board
representing Lt. Governor
Darden's office. Steve, thanks
for being with us.

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MR. WINDHAM:

Thank you.

MR. ELMORE:

Next, I would like to go
around the room, if we don't
mind, and stand up and introduce
yourself. Tell us who you are
with.

MR. BROUSSARD:

Rick Broussard, LED.

MR. MANNING:

Daryl manning, LED.

MS. BIGNER:

Susan Bigner with LED.

MS. MCKEARN:

Kristy McKearn with LED.

MS. FRIEDKIN:

board of commerce meeting-2-28-11.txt
Marilyn Friedkin with LED.

18

MR. FAVALORO:

19

Frank Favaloro with LED.

20

(Whereupon the audience has
introduced themselves.)

21

22

MS. WEBER:

23

Lori Weber, LED.

24

MR. VEILLON:

25

♀

7

Randy Veillon, LED.

1

MS. SORRELL:

2

Melissa Sorrell, Board

3

Secretary.

4

MR. ELMORE:

5

Thank you. Thanks for that,
and welcome everyone. Thanks for
being here.

6

7

8

First order of business, we
need to approve the minutes from
the December 9, 2010 meeting. Do
I have a motion.

9

10

11

12

MR. BURGESS:

13

So move.

14

MR. ELMORE:

15

And a second. At this time I
will open the floor for public
comments. No public comment.
Take a vote. All in favor.

16

17

18

19

ALL BOARD MEMBERS:

20

Aye.

21

board of commerce meeting-2-28-11.txt

22

MR. ELMORE:

23

Any nays? Hearing none,

24

motion carries. We'll go ahead

25

and move in to Quality Jobs

8

1

Program. Presentation by Ms.

2

Patel.

3

MS. PATEL:

4

I have six applications. One

5

has requested to be withdrawn.

6

That contract application No.

7

20090155, BJ Services Company,

8

USA in Caddo Parish.

9

The first application number

10

is 20100679, Baker Hughes

11

oilfield operations incorporated

12

in Bossier Parish. 20101036, EVO

13

Incorporated in Lafayette Parish.

14

20091120, Hyponex Corporation in

15

Ascension Parish. 20100085,

16

NuStar Logistics, LP and NuStar

17

GP, LLC in St. James Parish.

18

20081168, Shaw Modular Solutions,

19

LLC in Calcasieu Parish.

20

MR. ELMORE:

21

Thank you. Do I have a

22

motion to accept?

23

MR. HARRIS:

24

So move.

25

MR. ELMORE:

1 Motion. Mr. Lipsey second.
2 Open the floor for public
3 comment. No public comments.
4 All in favor.
5 ALL BOARD MEMBERS:
6 Aye.
7 MR. ELMORE:
8 Any nays? Hearing none,
9 motion carries. Quality Jobs
10 Renewals.
11 MS. PATEL:
12 Yes, sir. 060063, ASH
13 Industries in Lafayette Parish.
14 050096 Home Automation
15 Incorporated in Orleans Parish.
16 MR. ELMORE:
17 Okay. Do we have a motion to
18 approve these renewals?
19 MR. HARRIS:
20 So move.
21 MR. ELMORE:
22 Motion. And second.
23 MR. WINDHAM:
24 Second.
25 MR. ELMORE:

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1 Second. Open the floor for
2 public comments. No public

board of commerce meeting-2-28-11.txt

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comment. All in favor.
ALL BOARD MEMBERS:
Aye.
MR. ELMORE:
Any nays? Hearing none,
motion carries.
MS. PATEL:
I have one Change in
Location. IPC Louisiana, LLC,
Contract No. 2004-0225 from 1613
JB Hunt Drive in Alexandria to
2015 Chanute Drive in Alexandria.
MR. ELMORE:
Do I have a motion?
MR. SOPRANO:
So move.
MR. ELMORE:
Second? Do I have a second?
MS. ATKINS:
Second.
MR. ELMORE:
Open the floor for public
comments. No public comments.

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All in favor.
ALL BOARD MEMBERS:
Aye.
MR. ELMORE:
Any nays? Hearing none,
motion carries.

board of commerce meeting-2-28-11.txt

7 MS. PATEL:
8 One Change in Name. Contract
9 No. 051352, Marathon Petroleum
10 Company, LLC. New name is
11 Marathon Petroleum Company, LP in
12 St. John The Baptist Parish.
13 MR. ELMORE:
14 Okay. Do we have a motion to
15 approve?
16 MS. ATKINS:
17 So move.
18 MR. ELMORE:
19 Second?
20 MR. KING:
21 Second.
22 MR. ELMORE:
23 Open the floor for public
24 comments. No public comments.
25 All in favor.

12

1 ALL BOARD MEMBERS:
2 Aye.
3 MR. ELMORE:
4 Any nays? Hearing none,
5 motion carries. Thank you, Ms.
6 Patel.
7 MS. PATEL:
8 Thank you.
9 MR. ELMORE:
10 Now move into the Restoration

11 Tax Abatement Program. Mr.
12 veillon.

13 MR. VEILLON:

14 Thank you, Mr. Chairman. Mr.
15 Chairman, I have two new
16 applications and one renewal.
17 The first is 200080196. The
18 company is Gold Seal Lofts, LLC,
19 in the Parish of Orleans. Second
20 is 20080024, New Orleans
21 Athletic, LLC, and that's in the
22 Parish of Orleans. And that's
23 the two new ones. I have one
24 renewal.

25 MR. ELMORE:

13

1 Go ahead and approve the new
2 application. Do I have a motion
3 to do? That.

4 MS. ATKINS:

5 So move.

6 MR. ELSMORE:

7 And a second?

8 MR. WINDHAM:

9 Second.

10 MR. ELMORE:

11 Open the floor for public
12 comments. No public comments.
13 All in favor.

14 ALL BOARD MEMBERS:

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Aye.

MR. ELMORE:

Any nays? Hearing none,
motion carries. And now the
renewal, please.

MR. VEILLON:

Yes, sir. 20030611, M. Carl
Rice d/b/a Carl Rice & Associates
in the Parish of Caddo. And that
concludes it.

MR. ELMORE:

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Okay. Do I have a motion to
approve the one renewal?

MR. JONES:

Approve.

MR. ELMORE:

And a second?

MS. ATKINS:

Second.

MR. ELMORE:

Thank you. Open the floor for
public comment. No public
comments. All in favor.

ALL BOARD MEMBERS:

Aye.

MR. ELMORE:

Any nays? Hearing none,
motion carries. Thank you, Mr.
veillon.

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MR. VEILLON:

Thank you, sir.

MR. ELMORE:

Ms. Hanible will now present
Enterprise Zone Program.

MS. HANIBLE:

Thank you, Mr. Chairman. We

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have 18 applications, one of
which is an apartment.
We have Burke's Outlet
Stores, LLC, d/b/a as Burke's
Outlet Store in Lafayette Parish.
Chateau Carre Apartments, LP
doing business as Elysian
Courtyard. Gentilly of Elysian
Courtyard in Orleans Parish. We
have Crane & Templet I Am Blessed
Properties, LLC d/b/a Crane &
Templet Incorporated located in
Jefferson Parish. We have FORC
Enterprises, LLC d/b/a Tropical
Smoothie Cafe located in
Lafayette Parish. We have Guico
Machine Works Incorporated
located in Tangipahoa Parish. We
have JDS Restaurants Incorporated
d/b/a Taco Bell located in Caddo
Parish. We have
Lansing-Louisiana, LLC located in

board of commerce meeting-2-28-11.txt

23 Richland Parish. We have Lowe's
24 Home Centers Incorporated located
25 in St. Bernard Parish. We have

16

1 National Vision Incorporated
2 d/b/a America's Best Contact and
3 Eyeglasses, Store No. 5324
4 located in Rapides Parish. We
5 have National Vision Incorporated
6 d/b/a National Vision Eyecare
7 Center; Store No. 5323 located in
8 Calcasieu Parish. We have NMC
9 Operating Company, LLC located in
10 East Baton Rouge Parish. We have
11 Pelican Energy Consultants, LLC
12 located in St. Tammany Parish.
13 We have Pelican Energy
14 Consultants, LLC located in
15 Jefferson Parish. We have Prisma
16 OST, LLC d/b/a LaQuinta Inn and
17 Suites, No. 6240 located in
18 Tangipahoa Parish. We have Red
19 River Sanitors Incorporated
20 located in Caddo Parish. We have
21 S & B Property Holdings, LLC
22 located in Ouachita Parish. We
23 have Stine, LLC located in
24 Calcasieu Parish. We have Texas
25 Roadhouse Incorporated located in

17

1 St. Tammany Parish. That
2 concludes our applications.

3 MR. ELMORE:

4 Okay. Thank you. And I
5 should have noted earlier under
6 QJ, they are all great programs,
7 but new applications in the
8 amount of \$66,481,249 in
9 investments, that's a great
10 number. 788 new permanent jobs,
11 743 construction jobs.

12 MS. HANIBLE:

13 Yes, sir.

14 MR. ELMORE:

15 That's great. Do I have a
16 motion to approve these new
17 applications?

18 MR. KING:

19 So move.

20 MR. ELMORE:

21 Motion. And second?

22 MR. SOPRANO:

23 Second.

24 MR. JONES:

25 Mr. Chairman, I have a

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1 question.

2 MR. ELMORE:

board of commerce meeting-2-28-11.txt
Yes, sir.

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MR. JONES:

I don't understand the the
information of Red River
Sanitors, No. 20100880. There is
no investment, no tax --
what's --

MS. HANIBLE:

Job creation. They are
expanding the workforce. They
acquired a couple of new
contracts.

MR. JONES:

Okay.

MS. HANIBLE:

So --

MR. JONES:

Pure new jobs, then?

MS. HANIBLE:

Correct.

MR. ELMORE:

Good question. Okay. At this
time we will open the floor for

19

further public comment. Hearing
no public comments, all in favor?

ALL BOARD MEMBERS:

Aye.

MR. ELMORE:

Any nays? Hearing none,

board of commerce meeting-2-28-11.txt
motion carries.

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MS. FRIEDKIN:

We have quite of few
contract/application
cancellations.

MR. ELMORE:

Ms. Friedkin, I'm sorry I
didn't recognize you. She will
handle obviously what she has
just mentioned.

MS. FRIEDKIN:

Contract No. 051180, Western
International Gas & Cylinders
Incorporated. They did not meet
the hiring requirements.

Contract No. 060612, Louisiana
CVS Pharmacy, LLC doing business
as CVS Pharmacy 1099. Hiring
requirements were not met.

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Contract No. 061700, Louisiana
CVS Pharmacy, LLC, dba CVS
Pharmacy No. 266. The hiring
requirements were not met.
Contract No. 061729, Louisiana
CVS Pharmacy, LLC, No. 05282, the
hiring requirements were not met.
Contract No. 061730, Louisiana
CVS Pharmacy, LLC, No. 05293,
hiring requirements were not met.

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board of commerce meeting-2-28-11.txt
11 Contract No. 061731, Louisiana
12 CVS Pharmacy, LLC, No. 05294,
13 hiring requirements were not met.
14 Contract No. 061733, Louisiana
15 CVS Pharmacy, LLC, No. 05323, the
16 hiring requirements were not met.
17 Contract No. 061734, Louisiana
18 CVS Pharmacy, LLC, No. 05345,
19 hiring requirements were not met.
20 Contract No. 061735, Louisiana
21 CVS Pharmacy, LLC, No. 05354,
22 hiring requirements were not met.
23 Contract No. 061737, Louisiana
24 CVS Pharmacy, LLC, No. 05432,
25 hiring requirements were not met.

21

♀

1 There is quite a few. The next
2 ones the hiring requirements were
3 not met, and for y'all's
4 information, these are
5 apartments. These were some of
6 the first apartments that were
7 ever approved by the Board, and
8 for various reasons they did not
9 meet the hiring requirements.
10 Contract No. 070135, Daytona, LP.
11 Contract No. 07136, Edenborn
12 Courts and Garden, LP. Contract
13 No. 070137, Golden Key Division,
14 LP. Contract No. 070141, Lake

15 board of commerce meeting-2-28-11.txt
Villa, LP. Contract No. 070142,
16 Lakeside I, LP. Contract No.
17 070143, Lakeside V, LP. Contract
18 No. 070145: L -- L -- L -- not
19 easy for me to say --
20 L'Esplanade, LP. Contract No.
21 070146, Patio Villa, LP.
22 Contract No. 070147, Summit, LP.
23 Contract No. 070148, Village
24 Townhouse, LP. Contract No.
25 070149, Wilshire Heights, LP.

22

1 Contract No. 070875, Peppertree,
2 LP. Contract No. 070879, Chateau
3 Napoleon, LP. Contract No.
4 070881, Mark Twain II, LP. And
5 now we're off on the apartments.
6 Contract No. 2008-0983, Cajun
7 Industries, LLC. The hiring
8 requirements were not met.
9 2008-1210, Peppers Unlimited of
10 Louisiana. The hiring
11 requirements were not met.
12 These are all applications
13 that I am about to cover now, the
14 Board has approved these in the
15 past, and we have sent out second
16 requests, certified letters
17 telling them, you know, what are
18 you going to do, and several of

19 board of commerce meeting-2-28-11.txt
20 them have just asked that the
21 contracts be canceled.

22 Application No. 2003-0048,
23 Ray Brandt Collision Center of
24 Gretna. The Board approved this
25 one in December of 2005.

Application No. 2003-0049, Ray

23

♀

1 Brandt Collision Center East,
2 LLC, the Board approved this in
3 December 2005. Application No.
4 2003-0052, Ray Brandt Collision
5 Center Northshore, LLC, the Board
6 approved that one in December of
7 2005. Application No. 040939,
8 Healthcare Revenue Recovery, the
9 Board approved this one in
10 February 2006. Application No.
11 050295, Southwest Volkswagen
12 Incorporated, the Board approved
13 this one in June of 2010 and the
14 company requested cancellation.
15 Application No. 060747, Riverside
16 Food Distributors, LLC. This one
17 was approved in April 2008.
18 Application No. 060777, Marshalls
19 of MA Incorporated dba Marshalls
20 No. 141. Application No. 060778,
21 TJX Companies Incorporated dba TJ
22 Maxx No. 287. This one the Board

23 board of commerce meeting-2-28-11.txt
approved in June of 2007.

24 Application No. 060819, G&T Golf,
25 LLC. The Board approved this one

24

1 in February 2008. Application
2 No. 061204, Iberia Bank. The
3 Board approved this one in
4 December 2009. Application No.
5 070767, Teche Occupational
6 Medicine Clinic, LLC. The Board
7 approved this one in October of
8 2008.

9 MR. ELMORE:

10 Thank you, Ms. Friedkin.

11 MR. HARRIS:

12 I have a question.

13 MR. ELMORE:

14 We have a question.

15 MR. HARRIS:

16 I was wondering about
17 process. You had mentioned that
18 you had sent a certified letter
19 to some of these businesses or
20 all of these business.

21 MS. FRIEDKIN:

22 All of them.

23 MR. HARRIS:

24 So that's the main form of
25 communication with them, right?

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MS. FRIEDKIN:
well, I normally text -- not
text them. I normally send them
an e-mail, and if they don't
respond to the e-mail then I will
send them a certified letter.

MR. HARRIS:
So we're contacting them?

MS. FRIEDKIN:
Yes, sir.

MR. HARRIS:
And then they are supposed to
contact us?

MS. FRIEDKIN:
Yes, sir. And tell us if
they are going to correct the
problem.

MR. HARRIS:
So a lot of these were
apartments?

MS. FRIEDKIN:
Yes, sir.

MR. HARRIS:
Some reason into my memory we
talked a lot about apartments,

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and I guess my question is what
is our batting average, did some
apartments meet the hiring

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requirements?
MS. FRIEDKIN:
Yes, sir.
MR. HARRIS:
Or is this the majority?
MS. FRIEDKIN:
This is just one group that
-- there is one company that owns
all of these. In fact, there are
-- there were 17 applications and
these were the ones that could
not meet the hiring requirements.
Either they hired the people
after the prescribed time or the
people, they didn't meet the 35
percent, so -- and just for your
information here, you know, at
the very beginning -- from the
very beginning of all of these
apartments, you know, I kept
reminding them, you know, you got
hiring requirements, you have got

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to make sure you meet the hiring
requirements, and, oh, yeah, we
got it. We got it.
MR. HARRIS:
I think that was the biggest
question that we have. My
goodness, how many people can we

8 really hire, they are apartments,
9 and I guess that's what I was
10 trying to figure out, did that
11 prediction come true? It seems
12 like in this case it certainly
13 has if they have difficulty
14 meeting hiring requirements.

15 MS. FRIEDKIN:

16 well, they would hire two or
17 three that they would meet --
18 hire them after because you have
19 got to increase your workforce by
20 ten percent in the first year,
21 and either they met that they
22 hired them after the 12 months
23 from the start of the project or
24 they didn't meet the 35 percent,
25 so they hired someone that did

28

1 not live in the Enterprise zone
2 or was not receiving some type of
3 public assistance or lacking
4 basic skills.

5 MR. HARRIS:

6 I guess this question is for
7 Mr. Grissom in the Department.
8 Legislature does wonderful
9 things, but in practicality
10 sometimes things don't work out
11 well. Does the Department see a

12 trend whereas a recommendation
13 should be made legislature like a
14 program, is it really working
15 because of what Ms. Friedkin just
16 said? I don't know if this one
17 merits this, but I'm just
18 wondering do we ever report back
19 and say, hey, this program is not
20 working, no one is accessing it?

21 MR. GRISSOM:

22 We do. The Department
23 provides the legislature a number
24 of reports regarding our
25 incentive programs. We have a

29

1 comprehensive report that
2 provides information on the
3 incentive programs across the
4 Department, including those
5 administered by C&I. We also
6 have specific reports that the
7 Department put together for the
8 Enterprise Zone and Quality Jobs
9 Program. Both of those are
10 available on our website. This
11 specific topic related to
12 apartments in meeting the hiring
13 requirements. I believe this was
14 a subject of much deliberation
15 for the Board and was made in

16 response to the impacts
17 associated with Hurricane
18 Katrina, so it's a fairly
19 isolated issue here. I don't
20 expect that the Department will
21 be importing any of these
22 specific items on this topic.

23 MR. HARRIS:

24 Mr. Chairman, I move that
25 these be approved for

30

1 cancellation.

2 MR. ELMORE:

3 Okay. Real quick, Ms.
4 Friedkin, did we read Ray Brandt
5 Collision of Gretna, that's No.
6 060401? I might have missed it.

7 MS. FRIEDKIN:

8 If not, I will read it again.

9 MR. ELMORE:

10 Just to be safe.

11 MR. LIPSEY:

12 Mr. Chairman, I do have one
13 question. On those other ray
14 Brandts at the top, do we not
15 have any type of a rule in place
16 that if a contract is not
17 returned within 30 days, 90 days,
18 whatever, it's automatically
19 voided?

20 MS. FRIEDKIN:
21 No, sir. We don't.
22 MR. LIPSEY:
23 These are several years old.
24 MS. FRIEDKIN:
25 I know.

♀

31

1 MR. LIPSEY:
2 Should the Department not
3 have something that, you know, we
4 approve it and the contract goes
5 out, but if it's not returned
6 within a reasonable amount of
7 time, I think it should be
8 automatically canceled and not
9 wait six years to do it.
10 MR. ELMORE:
11 Ms. Friedkin.
12 MS. FRIEDKIN:
13 Also, I would like to --
14 well, to tell you because I know
15 that you are relatively new on
16 the Board, but sometimes the
17 Department of Revenue issues a
18 Letter of Objection, and that
19 means that either the company or
20 a member, if it's an LLC, that
21 there's a problem, so the
22 Department of Revenue will issue
23 a Letter of Objection, and

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sometimes it takes some lengthy
time because of the back and

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forth. We are not involved with
that process, and some of these
you will see that the Board has
issued the -- the Department of
Revenue has issued an objection,
and I was cleaning out -- we did
a little spring cleaning and was
sending out notices about this,
either not -- either not having
the objections cleaned up; in
fact, there will be more in April
and not returning the application
-- the signed contracts timely,
so in the cover letter it does
say that they should return this
within 30 days, and the rule says
60 days, so we're, you know, we
are, you know, staying in that,
but --

MR. LIPSEY:

Thank you.

MR. ELMORE:

So we appreciate the comment,
Mr. Lipsey. I think what I'm
hearing is sometimes it's out of

33

1 our control. These things drag
2 on. This appellate process
3 probably involved the Department
4 of Revenue issues an objection,
5 so thanks for all of the
6 explanation. Okay. So with
7 that, would you mind reading that
8 one into just in case we missed
9 it.

10 MS. FRIEDKIN:

11 Ray Brandt, Application No.
12 2003-0048; Ray Brandt Collision
13 Center of Gretna Boulevard,, the
14 Board approved it in December of
15 2005.

16 MR. ELMORE:

17 Okay.

18 MR. HARRIS:

19 I move.

20 MR. ELMORE:

21 Okay. we'll approve them as
22 listed on the agenda. we have a
23 motion. And second? Second by
24 Mr. Soprano. Open the floor for
25 public comments. All in favor?

♀

34

1 ALL BOARD MEMBERS;.

2 Aye.

3 MR. ELMORE;.

4 board of commerce meeting-2-28-11.txt
Any nays? Hearing none,
5 motion carries. Thank you, Ms.
6 Friedkin.

7 MS. FRIEDKIN:

8 Thank you.

9 MR. ELMORE:

10 Okay. We will now move into
11 ITEP with Ms. Lori Weber.

12 MS. WEBER:

13 All right. With the new
14 applications, I do want to make
15 sure that for the record, ConAgra
16 Foods Lamb Weston, the amount
17 reflected is \$130,768,356. That
18 makes the total for all 32
19 contracts, \$253,356,891.

20 Okay. That means that
21 Atlantic Metrocast Incorporated
22 in Orleans. Baker Hughes Inteq in
23 Lafourche. Two Barriere
24 Construction Company; one in
25 Washington, one in St. Charles.

35

1 C&C Marine and Repair, LLC in
2 Plaquemines. ConAgra Foods Lamb
3 Weston in Richland. Cytec
4 Industries Incorporated in
5 Jefferson. D&C Industries, LLC
6 in Terrebonne. Two Dow Chemical,
7 both in West Baton Rouge.

8 board of commerce meeting-2-28-11.txt
9 Entergy Louisiana, LLC Waterford
10 3 in in St. Charles. Gulf Island
11 Marine Fabricators, LLC in
12 Terrebonne. Gulf Island, LLC in
13 Terrebonne. Hayes Manufacturing
14 Company, Inc. In Rapides.
15 Hyponex Corporation in Ascension.
16 Intracoastal Iron Works
17 Incorporated in Lafourche. L.A.
18 Poche Perique Tobacco in St.
19 James. Label Concepts, LLC in
20 St. Martin. Marathon Petroleum
21 company in St. John. New NGC
22 Incorporated in Jefferson. Two
23 Precision Steel Framing &
24 Construction, LLC in Ouachita.
25 Three Rain CII Carbon, LLC; one
in St. James, one in St. Charles

36

1 and one in St. Bernard. Two Shaw
2 Alloy Piping Products
3 Incorporated; one in Bossier and
4 one in Caddo. Shaw Global Energy
5 Services in Iberia. Shaw Sunland
6 Fabricators in Livingston. Voith
7 Paper Rolls South in Ouachita.
8 westlake Vinyls Company in
9 Ascension, and Wetland Equipment
10 Company in Terrebonne.

11 MR. ELMORE:

board of commerce meeting-2-28-11.txt
12 Okay. Motion to approve
13 these applications by Mr. Jones.
14 Second by Mr. Harris. Okay. Open
15 the floor for public comments.
16 No public comments. All in
17 favor?
18 ALL BOARD MEMBERS:
19 Aye.
20 MR. ELMORE:
21 Any nays? Hearing none,
22 motion carries.
23 MS. WEBER:
24 You want the renewals or do
25 you want to approve them

37

♀
1 in-globo?
2 MR. ELMORE:
3 Let's do it in-globo.
4 MS. WEBER:
5 There are 32 renewal
6 application for a total of
7 \$70,096,866 in investment.
8 MR. ELMORE:
9 Okay. Do I have a motion to
10 approve renewals?
11 MR. KING:
12 So move.
13 MR. ELMORE:
14 And a second?
15 MS. ATKINS:

board of commerce meeting-2-28-11.txt
Second.

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MR. ELMORE:

Thank you. At this time
we'll open the floor for public
comments. No public comments.
All in favor?

ALL BOARD MEMBERS:

Aye.

MR. ELMORE:

Any nays? Hearing none,

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motion carries. Where do we go
next, Ms. Weber?

MS. WEBER:

You want the transfers?

MR. ELMORE:

Please.

MS. WEBER:

Okay. And, actually, I am
going to simplify this. Verenium
Biofuels Louisiana, LLC, all
active contracts. They are now BP
Biofuels Louisiana, LLC in
Jefferson. Ouachita Coca-Cola
Bottling, all active contracts.
Coca-Cola Refreshments, USA
Incorporated, Ouachita.
Coca-Cola Enterprises
Incorporated, active contracts.
Coca-Cola Refreshments USA

20 board of commerce meeting-2-28-11.txt
Incorporated in Jefferson. LC
21 Geismar Services, LLC, all active
22 contracts, are now Air Liquide
23 USA, LP in Ascension.
24 MR. ELMORE:
25 Okay. Motion to approve of

39

♀

1 these Transfers of Ownership?
2 MR. HARRIS:
3 So move.
4 MR. ELMORE:
5 And a second?
6 MR. MEROTRA:
7 Second.
8 MR. ELMORE:
9 Open the floor for public
10 comments. No public comments.
11 All in favor?
12 ALL BOARD MEMBERS:
13 Aye.
14 MR. ELMORE:
15 Any nays? Hearing none,
16 motion carries. Six Change of
17 Names.
18 MS. WEBER:
19 Yes, sir. Degussa Engineered
20 Carbons, LP. Their current active
21 contracts, Evonik Carbon Black,
22 LLC in St. Mary. Magic Seasoning
23 Blends, Inc. Doing business as

24 board of commerce meeting-2-28-11.txt
Chef Paul Prudhommes Cajun Magic.

25 Current active contract, Magic

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1 Seasoning Blends, Inc. In
2 Jefferson. RTD Incorporated,
3 Contract No. 20071088 is now RTD
4 Beverages, LLC in St. Tammany.
5 Boise Building Solutions
6 Manufacturing. All active
7 contracts in Allen and Sabine and
8 Rapides Parish are now becoming
9 Boise Cascade Wood Products, LLC.

10 MR. ELMORE:

11 Okay. Motion to approve
12 these transfers.

13 MS. ATKINS:

14 So move.

15 MR. ELMORE:

16 And a second?

17 MR. WINDHAM:

18 Second.

19 MR. ELMORE:

20 Open the floor for public
21 comments. No public comments.

22 All in favor?

23 ALL BOARD MEMBERS:

24 Aye.

25 MR. ELMORE:

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1 Any nays? Hearing none,
2 motion carries.
3 MS. WEBER:
4 I have one Partial Transfer
5 for Hunt Forest Products.
6 Contract No. 20029347 in the
7 amount of \$1,297,658. They are
8 retaining \$156,870 in Tangipahoa
9 and transferring \$1,140,788 of
10 assets which are being added to
11 Contract No. 20029348 in Grant.
12 MR. ELMORE:
13 Okay. Motion to approve the
14 Partial Transfer.
15 MS. ATKINS:
16 So move.
17 MR. ELMORE:
18 And a second.
19 MR. LIPSEY:
20 Second.
21 MR. ELMORE:
22 Open the floor for public
23 comments. No public comments.
24 All in favor?
25 ALL BOARD MEMBERS:

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1 Aye.
2 MR. ELMORE:
3 Any nays? Hearing none,
4 motion carries.

5 MS. WEBER:
6 All right. One change of
7 Location. This is a housekeeping
8 matter. Magic Seasoning Blends
9 Incorporated doing business as
10 Chef Paul Prudhommes Cajun Magic
11 for all of the active contracts
12 and transfer it from 824
13 Distributors Row to 720
14 Distributors Row in Jefferson.
15 MR. ELMORE:
16 Okay. Questions?
17 MR. HARRIS:
18 So move.
19 MR. ELMORE:
20 Motion and second.
21 MR. WINDHAM:
22 Second.
23 MR. ELMORE:
24 Open the floor for public
25 comments. No public comments.

♀

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1 All in favor?
2 ALL BOARD MEMBERS:
3 Aye.
4 MR. ELMORE:
5 Any nays? Hearing none,
6 motion carries.
7 MS. WEBER:
8 All right. The

9 cancellations. Southern Plug &
10 Manufacturing. A fire at their
11 facility on 11-15-2010 destroyed
12 the entire plant. Since then the
13 company has decided not to
14 rebuild. They are requesting
15 cancellation. This is in
16 Morehouse for all active
17 contracts. BLC Leasing Company,
18 050434, this is a duplication of
19 an existing contract. The company
20 has requested cancellation,
21 DeSoto. Coating & Laminating
22 Technologies, LLC, formerly known
23 as BAM, LLC, Contract No. 050578,
24 they no longer manufacture at the
25 site. They did fail to comply

44

♀

1 with our rules, and we request
2 cancellation of this contract.
3 Company had been notified
4 previous to this, and that's in
5 Ouachita. Brask Incorporated,
6 Contract No. 20010524, they
7 failed to comply with the
8 requirements of the program by
9 providing the necessary forms, so
10 we are requesting cancellation.
11 They were also notified.
12 Calcasieu. Advance Products &

13 Systems. The Company's facility
14 was destroyed. Now, this is an
15 unusual situation. The assessor
16 has agreed to accept full value
17 of all of the new assets because
18 this company was totally
19 destroyed in the fire, so they
20 are not required to provide any
21 restrictions. We're going to go
22 ahead and cancel all of their
23 existing contracts because there
24 are no assets. This is in
25 Lafayette. Scott Financial

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1 Services, LLC, 20091049, the
2 company returned the asset that
3 was under contract and has
4 requested that we cancel this.
5 Lafourche. Crompton Corporation.
6 These are contracts that were
7 still active in our files and
8 they were for a facility in
9 Jefferson that had been closed
10 and were left off the original
11 request for cancellation.
12 Flakeboard America Limited,
13 Contract No. 062325, the asset
14 covered was a replacement and the
15 company has requested that we
16 withdraw this project. They are

board of commerce meeting-2-28-11.txt

17 already paying taxes on the
18 asset. This is in Lincoln.
19 Clement Industries Incorporated,
20 20080057, the company has already
21 paid property taxes and request
22 that we cancel this contract.
23 That's in Webster. Ouachita
24 Coca-Cola Bottling and Coca-Cola
25 Enterprises Incorporated, this is

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1 all current active contracts for
2 the facility in Monroe that is no
3 longer going to be manufacturing,
4 they are going to be a warehouse,
5 so they are requesting
6 cancellation of these contracts.
7 That's in Ouachita. Hunt Forest
8 Products, all active contracts in
9 Tangipahoa Parish. They cease
10 operating in Natalbany and they
11 sold off or auctioned off all of
12 the assets, so they requested
13 cancellation. Acoustical
14 Specialties and Supplies,
15 Contract No. 070245, which
16 expires in 2016 for \$25,630, they
17 had been -- the assets had been
18 sold or discarded. The company
19 is requesting cancellation. This
20 is in East Baton Rouge. Civic

board of commerce meeting-2-28-11.txt

21 Enterprises Incorporated, 050056,
22 company paid the property tax on
23 the assets. They are no longer
24 eligible so they requested
25 cancellation. Ouachita. Missions

47

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1 Milling Company, LLC, 040214.
2 They ended operation in 2007. we
3 request cancellation of this
4 contract in Ouachita Parish.
5 Coushatta Millworks, 20029002,
6 company request cancellation of
7 the contract in Allen. Modas,
8 LLC, 20030088, the plant is
9 closed. The company requested
10 cancellation of this contract.
11 Caddo Parish. That's the end.

12 MR. ELMORE:

13 Okay. Motion to approve.

14 MS. ATKINS:

15 So move.

16 MR. ELMORE:

17 Second?

18 MR. WINDHAM:

19 Second.

20 MR. ELMORE:

21 Open the floor for public

22 comment. Hearing no public

23 comments. All in favor?

24 ALL BOARD MEMBERS:

25

Aye.

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MR. ELMORE:

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Any nays? Hearing none,

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motion carries. All right. Thank

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you, Ms. Weber, and great job so

5

far. Staff. We're going to move

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into the Tax Equalization

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Program. Susan Bigner will

8

present.

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MS. BIGNER:

10

Good afternoon. On April 15

11

of 2010, CenturyLink signed --

12

Mr. Moret assigned a Cooperative

13

Endeavor Agreement for numerous

14

incentives, and included in that

15

was a renewal for a tax

16

equalization contract that was in

17

existence. The company was

18

merging with Embarq and they

19

were becoming CenturyLink. The

20

company will -- has agreed to

21

continue operations at the

22

Shreveport office. Currently

23

they employ 1,915 Louisiana

24

employees with a payroll of \$127

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million. They have communication

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board of commerce meeting-2-28-11.txt
1 services in 33 states. They are
2 an S&P 500 company and included
3 among the Fortune 500 list of
4 American corporations. They are
5 going to continue to keep their
6 operations in Louisiana. Their
7 main headquarters are here rather
8 than located in Arkansas or
9 Kansas. They are going to --
10 we're asking that the -- to
11 approve a contract to do a tax
12 equalization between Little Rock,
13 Arkansas and the facility here in
14 Louisiana. They receive \$5.7
15 million in exemptions from 2006
16 through 2009 with 2.9 million
17 during the 2009 year, and that
18 was the latest year that we had
19 tax exemptions for them. We're
20 asking that we renew the contract
21 for the years 2010 through 2015
22 with the following conditions:
23 That CenturyLink will maintain a
24 Louisiana headquarters percent.
25 will achieve payrolls as

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1 indicated in the Cooperative
2 Endeavor Agreement, and apply for
3 any future renewals prior to the
4 expiration of the existing

5 board of commerce meeting-2-28-11.txt
6 renewal. Any future renewals
7 will include a notation from an
8 independent accounting firm
9 illustrating the benefit of the
10 State of Louisiana exceeds the
11 prior years benefit received by
12 CenturyLink by a minimum of 20
13 times. LED will support and
14 facilitate the renewals 32030 in
15 accordance with the Cooperative
16 Endeavor Agreement and annual
17 computations will not include any
18 benefits from the Louisiana
19 Quality Jobs Program or any
20 comparable -- compatible program
21 in Arkansas. Any questions?

21 MR. ELMORE:

22 Is that it.

23 MS. BIGNER:

24 Yes. We are asking -- I'm
25 asking for approval to renew the

51

1 contract.

2 MR. ELMORE:

3 Sure. Mr. Grissom, if you
4 wouldn't mind just very briefly
5 maybe speak as to how the Tax
6 Equalization Program actually
7 works.

8 MR. GRISSOM:

♀

board of commerce meeting-2-28-11.txt
Absolutely. And one

9
10 clarification on the narrative,
11 the operation is headquartered in
12 Monroe, Louisiana.

13 MS. BIGNER:
14 I am sorry. Forgive me.

15 MR. GRISSOM:
16 The Tax Equalization Program
17 is a program designed to allow
18 Louisiana to essentially match
19 the tax burden of a competing
20 state. It's -- when we're
21 working with companies, we
22 actually find that at a high
23 level Louisiana business climate,
24 including many assets of its tax
25 code are very competitive, but

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1 there are certain situations with
2 certain industries where there is
3 a clear difference in how that
4 business would be treated from a
5 tax purpose in Louisiana versus
6 competing state. And in this
7 particular instance, the Tax
8 Equalization has been in place
9 with CenturyTel for sometime.
10 In discussions with the company
11 as they work through the
12 acquisition merger with Embarq,

board of commerce meeting-2-28-11.txt
13 it was clear that there was some
14 decisions with regards to how the
15 company may shape their future
16 operations of very substantial
17 acquisitions, and as part of
18 those discussions, the Department
19 -- the administration agreed to
20 support the renewal of the
21 Equalization Program, and so
22 that's what you have here before
23 you today.

24 MR. ELMORE:

25 Do we have any other

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♀
1 questions? I strongly recommend
2 that we follow the Department's
3 lead on this and move to approve,
4 so with that --

5 MR. KING:

6 So move.

7 MR. ELMORE:

8 And a second?

9 MR. MEHROTRA:

10 Second.

11 MS. ATKINS:

12 I will recuse myself.

13 MR. ELMORE:

14 Ms. Atkins will actually
15 recuse herself from the vote. So
16 we have a motion and a second.

board of commerce meeting-2-28-11.txt
17 Open the floor for public
18 comments. Any comments? Any
19 other questions from the Board?
20 All in favor?
21 ALL BOARD MEMBERS (recusal by
22 Ms. Atkins)
23 Aye.
24 MR. ELMORE:
25 Any nays? Hearing none,

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1 motion carries. Thank you, Mr.
2 Bigner.
3 MS. BIGNER:
4 Thank you.
5 MR. ELMORE:
6 Okay. wow, time really flies
7 when you are having fun. And so
8 with that being said, I can't
9 believe it's already been a year.
10 we have on the agenda election
11 for new officers, so with that, I
12 will take any nomination for
13 Chair and Vice Chair. we'll do
14 one at a time. So our next
15 chairman?
16 MR. MEROTRA:
17 I would like to nominate
18 Mayor Ronnie Harris for Chairman.
19 MR. BURGESS:
20 Second on Chair.

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MR. ELMORE:

That was quick. Sounds like
you are going to be a strong one.
Any public comments? All in
favor?

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ALL BOARD MEMBERS:

Aye.

MR. ELMORE;.

Any nays? Any nays?

MR. HARRIS:

Thank you very much. I
appreciate it.

MR. ELMORE:

Congratulations. Thank for
being such a great Vice Chair all
year. Any nominations for Vice
Chair?

MR. HARRIS:

I would like to nominate Mr.
Jerald Jones.

MR. KING:

Second.

MR. ELMORE:

Super. Motion?

MR. HARRIS:

I nominated him.

MR. ELMORE:

He is nominated. I'm sorry.
So -- and a second. Yeah. All

board of commerce meeting-2-28-11.txt
right. Public comments? No.

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1 Public comments. No objections.
2 Sounds like you might get in,
3 too, Jerry. All in favor?
4 ALL BOARD MEMBERS:
5 Aye.
6 MR. ELMORE:
7 Any nays? Hearing none,
8 motion carries. Thanks, guys.
9 With that, Vice Chair elect, Mr.
10 Jones, we will need to put
11 together our rules and -- Policy
12 and Rules Committee. 2010 we had
13 Mr. Belcher and Mr. Burgess, Mr.
14 Fruge, Ms. Julie Vezinot, Mayor
15 Harris; you, Jerry and R.K.
16 Mehrotra serving on that
17 committee. 2011, I guess we need
18 to put that together, but,
19 obviously, Mayor Harris will be
20 serving. Mr. Jones, Mr. Belcher
21 is not here. Mr. Burgess is
22 here. Mr. Fruge is not here.
23 Mr. Mehrotra is here. Do we want
24 to re-opt for the committee or
25 does anybody have any better

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1 ideas or anybody would like to

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serve on the committee?
MS. ATKINS:
I would like to nominate --
MR. HARRIS:
Just because the member is
not here doesn't mean that we
can't get him to serve.
MR. ELMORE:
I think that's how I got to
serve. Okay. With all that
said, I think we're going to move
to ratify the 2011. Can we do
that? List here, and if anybody
else wants to volunteer, I'm sure
we can do that as well. So do I
have a motion or second?
MS. ATKINS:
So move.
MR. HARRIS:
Second.
MR. ELMORE:
Second. Ms. Atkins. Open
the floor for public comment. No
public comments. All in favor?

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ALL BOARD MEMBERS:
Aye.
MR. ELMORE:
Any nays? Hearing none, that
carries as well. And so we will

6 now move to the Rule Update by
7 Mr. Daryl Manning.

8 MR. MANNING:

9 Good afternoon. First, we
10 have a need to update rules for
11 two programs that we have in the
12 Industry Assistance Program and
13 Tax Equalization Program. Both of
14 those programs have been
15 statutorily over the last couple
16 of years a couple of times and we
17 need to update the rules so that
18 we are consistent with
19 legislation, legislative changes
20 and those, and so the Department
21 would like to request that the
22 Board convene a Rules Committee
23 meeting so we can present changes
24 to these rules for the Industry
25 Assistance and Tax Equalization

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1 Program.

2 MR. JONES:

3 Mr. Chairman.

4 MR. HARRIS:

5 You are the chairman of the
6 Rules Committee. It's the only
7 way to get off of the things.

8 MR. JONES:

9 Exactly. Daryl, I want you

10 to know how much I appreciate the
11 opportunity to work with you
12 again on the Rules Committee and
13 all of the --

14 MR. MANNING:
15 I am looking forward to it.

16 MR. JONES:
17 -- the members of the
18 industry. We had been down this
19 path once before and we're going
20 to make this a singularly
21 uneventful trip this time, aren't
22 we? Right? Right? Okay. Good
23 deal. Now, as far as arriving at
24 a time, what I would like to
25 suggest is that we -- as far as

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1 arranging a time for all of the
2 members of the committee, many of
3 them are not here right now is
4 what I'm wrestling with a bit.
5 If you have a suggestion, I'm
6 open.

7 MR. ELMORE:
8 I guess a suggestion would be
9 maybe ask --

10 MR. HARRIS:
11 I have a question. What is
12 the starting point? In other
13 words, you have a basis of

14 recommendations from the
15 Department that you are going to
16 suggest the Rules Committee for
17 them to hash out?

18 MR. MANNING:
19 That's correct.

20 MR. HARRIS:
21 You have those
22 recommendations ready?

23 MR. MANNING:
24 Yes.

25 MR. HARRIS:

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1 Seems like you need rather
2 quickly, then.

3 MR. JONES:

4 Yeah. Let's do this. Mr.
5 Chairman, if you don't -- who is
6 the Chairman right now, is it
7 Ronnie or Jeff. Okay. Mr.
8 Chairman Jeff.

9 MR. ELMORE:
10 For about 5 more minutes.

11 MR. JONES:

12 All right. what I would like
13 to do is rather than try to set a
14 meeting right now, if you could
15 -- Daryl, if you could distribute
16 the proposed rules to us and if
17 we could set a meeting, and I

18 will set a meeting within the
19 next month. Our next meeting for
20 this board is in April; is that
21 correct?

22 MR. BROUSSARD:

23 April 20th.

24 MR. JONES:

25 April 20th. If we can set a

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1 meeting during the month of March
2 is what I would like to do. If I
3 could get that notice to the
4 staff and they could make -- take
5 the necessary steps to make it a
6 public -- do the public notice of
7 that meeting, but I would like to
8 get some feedback from the other
9 committee members and make sure
10 we can ensure that there is going
11 to be a quorum here. Is that
12 advisable, Mr. Manning, as far as
13 I don't want to make sure I step
14 on any opening meeting law,
15 questions or anything like that.

16 MR. MANNING:

17 Yes. We can -- I mean, staff
18 can work with the committee
19 members also to try and find a
20 date that is acceptable for
21 everybody and we can put in, you

22 know, send out notices.

23 MR. JONES:

24 Is there a way to get the
25 proposed rules out to the

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1 industry ahead of that meeting as
2 well and put it on our website or
3 something like that so that the
4 industry can have plenty of
5 opportunity to take a look at
6 them? Is that unheard of?

7 MR. MANNING:

8 It's not unheard of, no.

9 MR. JONES:

10 As I say, guys, I want to
11 make this singularly as smooth
12 and possible and I want to get
13 this information out. I want to
14 have as few meetings as
15 necessary. I will have as many
16 meetings as necessary, but I want
17 to make it as few meetings as
18 necessary, and I think the best
19 way to start is making sure we
20 get the information out to all of
21 the players as quickly as
22 possible so that our first
23 meeting is not just a formality,
24 it is actually a working meeting
25 so we can move to completion as

♀

1 quick as possible. Is that fair?

2 MR. MANNING:

3 We can make the rules
4 available to anyone who is
5 interested.

6 MR. JONES:

7 Okay. So I'm going to make
8 as Chairman all -- Don, Jimmy,
9 all of you guys out in the
10 audience who want to see these
11 rules, contact Daryl and get
12 them. If anybody else wants
13 them, they are available. Make
14 contact to the Department and get
15 a copy of the rules. Get your
16 comments to me as quickly as
17 possible so that we can -- again,
18 that first meeting I want it to
19 be a working meeting so we can
20 move from concepts to completion
21 as quickly as possible.

22 MR. ELMORE:

23 And, Jerry, you are
24 requesting that be made of the
25 March meeting to be scheduled?

1 MR. JONES:

2 Yes. I'm looking toward -- I
3 don't have Mardi Gras -- I think
4 Mardi Gras breaks and everything
5 else, I'm hoping we can do it
6 toward the end of March, but
7 without -- my problem is right
8 now we have members of the
9 committee aren't even here, so
10 I'm -- difficult thinking about
11 how to set it.

12 MR. SOPRANO:

13 Mr. Chairman, would you give
14 a list to -- copy to the Board
15 members.

16 MR. JONES:

17 Absolutely. Absolutely.

18 MR. SOPRANO:

19 Thank you.

20 MR. JONES:

21 So if we get a copy of the
22 rules to all of the Board
23 members, specifically to the
24 committee members, and then we
25 will get -- I will get -- my goal

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1 is to get a meeting set by the
2 end of this week and get it set
3 and that way the industry will
4 have plenty of time to do what
5 they need to do and the staff all

6 board of commerce meeting-2-28-11.txt
7 want to hear whatever comments

8 from you guys as well. Okay.

9 MR. MANNING:

10 Okay. The other thing is
11 simply update on the other rules,
12 the rules for the Enterprise Zone
13 and Industrial Property Tax
14 Exemption have been published,
15 those rules. The Quality Jobs
16 rules are still pending. We have
17 requirement that -- the statutory
18 requirement that those rules be
19 approved by the House Ways and
20 Means Committee and the Senate
21 Revenue and Fiscal Committee, and
22 we're not sure exactly when that
23 meeting will be convened, but we
24 -- hopefully that will be
25 sometime in the near future.

MR. ELMORE:

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1 Okay. Is that it for the
2 update? Any questions from the
3 Board?

4 MR. JONES:

5 Mr. Chairman we, thank you
6 for your service this year. For
7 those who don't remember, Jeff
8 was as Vice Chairman he got to do
9 the Rules Committee, and that was

10 board of commerce meeting-2-28-11.txt
a lot of fun, and then as

11 Chairman everything was run very
12 smoothly and we appreciate your
13 service.

14 MR. ELMORE:

15 I appreciate that. I really
16 have enjoyed it, and thank you
17 for all of the support, and great
18 Vice Chair, and the entire Board
19 is a great Board, and primarily
20 the staff. You guys do a super
21 job. Thank you for all of your
22 support and making it easier on
23 me and the Board, so with that,
24 we'll lead into comments and
25 remarks by Mr. Steven Grissom.

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1 MR. GRISSOM:

2 Thank you, Mr. Chairman. And
3 thank you very much for your year
4 of service. It's great service
5 to the Department.

6 MR. ELMORE:

7 Thank you.

8 MR. GRISSOM:

9 I'd like to keep my remarks
10 fairly brief. At the beginning
11 of this calendar year the
12 Department issued a summary of
13 economic highlights for 2010. we

board of commerce meeting-2-28-11.txt
14 have provided to each of you a
15 handout, a six page document. I
16 would just encourage all of our
17 Board members to read through the
18 document. We have tried to
19 structure it in bullet point
20 format so that the read is not
21 too difficult, but provides a lot
22 of data on our overall
23 performance of the Department,
24 provide some insight into how
25 national third party ranking have

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1 seen the state and have had
2 commented on the state's
3 improvements over time. I did
4 just want to read a few
5 highlights. Since January 2008,
6 Louisiana's job performance has
7 been better than any other
8 southern state. And Louisiana
9 has added jobs at a faster rate
10 in the south and U.S. since the
11 official end of the recession in
12 June of 2009. In -- last year,
13 this is calendar year 2010,
14 dozens of companies announced
15 expansion and relocations.
16 Launching projects that were
17 created more than 18,800 new

board of commerce meeting-2-28-11.txt
18 jobs, 5.5 billion in new capital
19 investment, an estimated \$58
20 million per year in new state tax
21 revenues. A billion dollars of
22 new sales for small businesses
23 once those projects are at --
24 fully ramped up to completion.
25 Finally, a variety of national

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♀

1 publications recognize
2 Louisiana's Economic Development
3 progress in 2010. Louisiana was
4 ranked state of the year. We
5 were ranked second base -- second
6 best state economic development
7 organization in the U.S. last
8 year, and LED FastStart, our
9 Workforce Training Program, which
10 was only started approximately
11 two years ago, was recently
12 ranked as the best state
13 workforce training program in the
14 U.S.. We're certainly very
15 excited about some of the
16 accomplishments we have seen last
17 calendar year. This is our first
18 board meeting in 2011. Just
19 wanted to review some of those
20 highlights. We continue to be
21 excited about the process ahead

22 board of commerce meeting-2-28-11.txt
23 of us and we'll continue working
24 diligently. LED has a great
25 team, as our Chair has commented,
and we'll continue to work hard

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1 for the state. So, thank you.

2 MR. ELMORE:

3 Thank you, Mr. Grissom. Move
4 to adjourn.

5 MR. HARRIS:

6 So move.

7

8 (Whereupon the meeting has been adjourned at 2:34
9 p.m.)

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REPORTER'S CERTIFICATE

I, RACHEL Y. TORRES, a Certified Court Reporter, do hereby certify that the within witness, after having been first duly sworn to testify to the truth, did testify as hereinabove set forth.

That the testimony was reported by me in shorthand and transcribed under my personal direction and supervision, and is a true and correct transcript, to the best of my ability and understanding; that I am not of counsel, not related to counsel or the parties hereto, and in no way interested in the outcome of this event.

RACHEL Y. TORRES, CCR, RPR
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